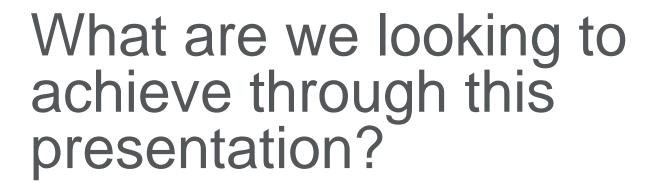
Northern Ontario CFDCs





- The objective of this presentation is to provide a bit of information on what services CFDC's across Northern Ontario can provide to small businesses. The most prominent service we provide is access to capital (lending solutions).
- After the presentation, there will be a live Q&A period to answer questions you may have.

Northern Ontario CFDCs





We provide access to capital

Your local CF's work hard to support small business

- Purchase an existing business or finance a start-up
- Debt consolidation
- Business Expansion



Flexible repayment terms

We work with clients to provide the best repayment solution for their particular situation

Seasonal payments or custom payment schedules



Partner with other lenders

We work with the traditional lenders and government lending programs to help find solutions that work

What do CF's Do?





Business Consultation

We provide general business advice as well as information on other resources such as SuccessionMatching.com or other government assistance programs



Lending

Access top capital is critical. We continue to provide lending services to small businesses



Loan Amounts

Each CF can loan up to \$300K locally and up to \$600K through their regional investment pools



Local Board of Directors

Each CF is governed by a local board of directors representing a diverse cross-section of the businesses and communities they service



May 2020 to April 2021

- 940 Loans to Small & Medium Businesses
- \$42,140,483 interest free loans
- 2,183 jobs maintained across North
- **29% of loans went to Tourism Sector**
- 30% of loans to women-led business

Lending numbers 2020/21



Total Dollars Loaned: \$32.8 Million



Jobs Created/Maintained: 2,143





Dollars Leveraged: \$39.4 Million

Your NW Ontario CF's

| Atikokan Economic Development Corp. Garry McKinnon, Executive Director garry.mckinnon@atikokaninfo.com Tel: 807-597-2757 Cell: 807-597-7878 | Chukuni Communities Development Corp. Cathy Quesnel-Loessl, General Manager | Rainy River Futures Development Corp. Geoff Gillon, Executive Director geoff@rrfdc.on.ca Tel: 807-274-3276 Cell: 807-276-1592 |
|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|
| Greenstone Economic Development Corp. Sylvie Goulet, Executive Director sylvie@gedc.ca Tel: 807-854-2273 ext 27 Cell: 807-853-0132 | Lake of the Woods Business Incentive Corp. Ryan Reynard, Executive Director rreynard@lowbic.on.ca Tel: 807-467-4640 Cell: 807-466-3637 | Superior North CFDC Ron Salo, General Manager gm@sncfdc.org Tel: 807-825-4505 ext. 1 Cell: 807-228-1047 Toll Free: 1-888-445-9999 ext. 1 |
| Nishnawbe Aski Development Fund Brian Davey, Executive Director bdavey@nadf.org Tel: 807-623-5397 Fax: 807-623-3746 | Patricia Area Community Endeavours Shannon Wogenstahl, Executive Director shannonw@pace-cf.on.ca Tel: 807-221-3293 | Thunder Bay Ventures Maria Vidotto, Executive Director maria@thunderbayventures.com Tel: 807-768-6652 |

Find your local Northeastern Ontario CF Office



https://cfneo.ca





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