







LOOKOUTS & ATTRACTIONS: Business Name:

Email:

Complete this checklist to determine your level of snowmobile market readiness. Rate your level of market readiness in relation to the highest possible score. I.e. 0/1 for not market ready and 1/1 for market ready etc. Once completed, either click the submit button or save and send the form to <u>info@snowmobilenorth.com</u> and we will get back to you with your results and next steps.

| # | Question | Highest Possible Score | Your Score |
|------------------------------|--|------------------------------|---------------|
| Part A: General | | 8 | |
| 1 | Has completed Tourism Excellence North's <u>Visitor Appeal Assessment Tool.</u> | 1 | |
| 2 | Operator's business and required operating licenses are current. | 1 | |
| 3 | Is involved with their local or regional Destination Marketing Organization, Destination Northern Ontario , Ontario Federation of Snowmobile Clubs and tourism partners (e.g. local snowmobile clubs) within their cluster on priority product development, marketing and/or training initiatives. | 1 | |
| 4 | Has a minimum of \$2 million liability insurance. A higher amount of liability insurance may be required depending on the circumstances. Inquire with insurance provider to ensure correct coverage and amount. | 1 | |
| 5 | Complies with all municipal, provincial and federal health and safety laws and regulations for their business operation. | 1 | |
| 6 | Has prepared and reviewed a written occupational health and safety policy and has developed and maintained a program to implement that policy. All postings and training requirements have been met. | 1 | |
| 7 | Land use agreements (where applicable) are organized prior to community tourism promotion and marketing of lookouts/ attractions to snowmobilers. | 2 | |
| Part B: The Rider Experience | | 14 | |
| 8 | Lookouts/ attractions that fit well with snowmobile tourism are promoted locally and regionally by all appropriate tourism organizations/ groups. | 3 | |
| 9 | The lookouts/ attractions have unique landscapes, scenic lookouts, landforms, topography, experiences that make it an interesting strop/ worth travelling for. | 3 | |
| 10 | The lookout/attraction has on trail signage directing people to the asset. | 3 | |
| 11 | The lookout attraction has on site interpretive signage that tells a story. | 2 | |
| 12 | The lookout / attraction has signage encouraging visitors to take and share photos on social media as a promotional tactic for the area. | 3 | |
| | TOTAL | 22 | |